MEMORANDUM

| DATE: | November 20, 2018 |
|-------------|---|
| TO: VIA: | Mayor White & City Council Mercy Rushing, City Administrator |
| FROM: | Cindy Karch, City Secretary |
| SUBJECT: | Discuss and consider action to award a bid for purchase of three public works trucks per the 2019 budget. |
| | Council Meeting Agenda Item for <u>November 26, 2018</u> |

Background Information:

The 2019 budget authorized purchase of three new trucks in the water department. Budget was \$108,000.00. A notice of bid was placed on BuyBoard two quotes were received:

| Vendor | Price Each | Price Total |
|---------------|------------|-------------|
| Chastang Ford | \$32,488 | \$ 97,464 |
| Grande Ford | \$36,478 | \$109,434 |

Recommendation:

It is recommended that council award the bid To Chastang Ford for \$97,464.00

Final Disposition:



Chastang Ford 6200 N. Loop East, Houston, Texas, 770261936 Office: 713-678-5000 Fax: 713-678-5001

Customer Proposal

Prepared by:

Ed Miller Office: 713-678-5007 Email: emiller@chastangford.com Date: 04/03/2018 Vehicle: 2019 F-350 Chassis XL 4x2 SD Regular Cab 145" WB DRW Quote ID: mineo19f3g





| Code | Description | MSRP |
|-------------------|---|-------------|
| Base Vehicle | | |
| F3G | Base Vehicle Price (F3G) | \$34,740.00 |
| Packages | | |
| 640A | Order Code 640A | N/C |
| | Includes: - Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel - Transmission: TorqShift 6-Speed Automatic (6R140) Includes SelectShift. - 3.73 Axle Ratio - GVWR: 14,000 lb Payload Package - Tires: LT245/75Rx17E BSW PLUS A/S - Wheels: 17" Argent Painted Steel Hub covers/center ornaments not included. - HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage and driver's side manual lumbar. - Radio: AM/FM Stereo Includes 4-speakers. | |
| Powertrain | | |
| 996 | Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel | Included |
| 44P | Transmission: TorqShift 6-Speed Automatic (6R140) | Included |
| | Includes SelectShift. | |
| X37 | 3.73 Axle Ratio | Included |
| STDGV | GVWR: 14,000 lb Payload Package | Included |
| Wheels & Tires | | |
| TD8 | Tires: LT245/75Rx17E BSW PLUS A/S | Included |
| 64K | Wheels: 17" Argent Painted Steel | Included |
| | Hub covers/center ornaments not included. | |
| 512 | Spare Tire, Wheel & Jack | \$350.00 |
| | REQUIRED in Rhode Island. | |
| | Excludes carrier. Includes: - 4-Ton Hydraulic Jack | |
| Seats & Seat Trim | | |
| А | HD Vinyl 40/20/40 Split Bench Seat | Included |
| | Includes center armrest, cupholder, storage and driver's side manual lumbar. | |

Other Options



Selected Options (cont'd)

| Code | Description | MSRP |
|--------------------|---|---------------------------------|
| PAINT | Monotone Paint Application | STD |
| 145WB | 145" Wheelbase | STD |
| 61J | 4-Ton Hydraulic Jack | Included |
| | REQUIRED in Rhode Island. | |
| 67E | Extra Extra Heavy-Duty Alternator (240 Amp) | \$85.00 |
| 52B | Trailer Brake Controller | \$270.00 |
| | Includes smart trailer tow connector. Verified to be compatible with only. | electronic actuated drum brakes |
| STDRD | Radio: AM/FM Stereo | Included |
| | Includes 4-speakers. | |
| Emissions | | |
| 425 | 50-State Emissions System | STD |
| Interior Colors | | |
| AS_01 | Medium Earth Gray | N/C |
| Primary Colors | | |
| Z1_01 | Oxford White | N/C |
| Upfit Options | | |
| 30085-01 | Install 9' Gooseneck body and related equipment | \$3,995.00 |
| | 9' gooseneck body class V receiver hitch flaps lights and reflectors | |
| Buy Board | Buy Board Fee | \$5,985.00 |
| SUBTOTAL | | \$45,425.00 |
| Destination Charge | | \$1,295.00 |
| | | |
| TOTAL | | \$46,720.00 |

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information. | Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information. See salesperson for the most current information.



Pricing - Single Vehicle

| | MSRP |
|---------------------------------|--------------|
| Vehicle Pricing | \$46,720.00 |
| Pre-Tax Adjustments Description | |
| DISCOUNT AND CONCESSION | -\$14,232.00 |
| Total | \$32,488.00 |

Customer Signature

Acceptance Date



Selected Equipment & Specs

Dimensions

- * Exterior length: 230.7"
- * Exterior width: 80.0"
- * Wheelbase: 145.0"
- * Rear track: 71.1"
- * Rear tire outside width: 92.2"
- * Front legroom: 43.9"
- * Front hiproom: 62.5"
- * Passenger volume: 64.6cu.ft.
- * Maximum cargo volume: 11.6cu.ft.

Powertrain

- * 385hp 6.2L SOHC 16 valve V-8 engine with variable valve control, SMPI
- * federal
- * Rear-wheel drive
- * Fuel Economy Highway: N/A

Suspension/Handling

- * Front Twin I-Beam independent suspension with antiroll bar, HD shocks
- * Firm ride Suspension
- * Front and rear 17 x 6.5 argent steel wheels
- * Dual rear wheels

Body Exterior

- * 2 doors
- Black door mirrors
- Trailer harness
- * Front and rear 17 x 6.5 wheels

Convenience

- * Manual air conditioning with air filter
- * Manual door locks
- * Manual telescopic steering wheel
- * 1 1st row LCD monitor
- * Passenger visor mirror

Seats and Trim

- * Seating capacity of 3
- * 4-way driver seat adjustment
- * 4-way passenger seat adjustment

Entertainment Features

- * AM/FM stereo radio
- Fixed antenna

Lighting, Visibility and Instrumentation

- * Cab to axle: 60.0"
- * Exterior height: 78.1"
- * Front track: 68.3"
- * Turning radius: 25.0'
- * Min ground clearance: 7.9"
- Front headroom: 40.8"
- * Front shoulder room: 66.7"
- * Cargo volume: 11.6cu.ft.
- * Recommended fuel : regular unleaded
- * TorqShift 6 speed automatic transmission with overdrive
- * Fuel Economy Cty: N/A
- * Rear DANA M300 rigid axle leaf spring suspension with anti-roll bar, HD shocks
- * Hydraulic power-assist re-circulating ball Steering
- * LT245/75SR17 EBSW AS front and rear tires
- * Driver and passenger , manual folding door mirrors
- * Black bumpers
- * Clearcoat paint
- * 2 front tow hook(s)
- * Manual front windows
- * Manual tilt steering wheel
- * Day-night rearview mirror
- * Front cupholders
- * Front 40-20-40 split-bench seat
- * Manual driver lumbar support
- * Centre front armrest with storage
- * 4 speakers

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- * Halogen aero-composite headlights
- * Fully automatic headlights
- * Light tinted windows
- Tachometer
- * Outside temperature display
- * Trip computer

Safety and Security

- * 4-wheel ABS brakes
- * 4-wheel disc brakes
- * Dual front impact airbag supplemental restraint system with passenger cancel
- Safety Canopy System curtain 1st row overhead airbag supplemental restraint system
- Manually adjustable front head restraints

Dimensions

General Weights

| e enter ar tronginte | |
|---------------------------|-------------|
| Curb | |
| Front GAWR | |
| Payload | |
| Rear curb weight | 2748 lbs. |
| Rear axle capacity | |
| Rear spring rating | |
| Rear tire/wheel capacity | 11040 105. |
| Trailering Type | |
| Harness | |
| Trailer sway control | Yes |
| General Trailering | |
| 5th-wheel towing capacity | 13300 lbs. |
| Towing capacity | 13400 lbs. |
| Fuel Tank type | |
| Capacity | 40 gal. |
| Off Road | 5 |
| Min ground clearance | 8 " |
| - | |
| Interior cargo | |
| Cargo volume | 11.6 cu.ft. |
| Rear Frame | |
| Height loaded | |
| Powertrain | |
| Engine Type | |
| Block material | Iron |
| | |

Block materialIronHead materialAluminumInjectionSequential MPIOrientationLongitudinalValves per cylinder2

- * Delay-off headlights
- * Variable intermittent front windshield wipers
- * Front reading lights
- * Oil pressure gauge
- * Low tire pressure warning
- * Trip odometer
- * Brake assist
- * Driveline traction control
- * Dual seat mounted side impact airbag supplemental restraint system
- Manual door locks

| GVWR Rear GAWR Front curb weight Front axle capacity Front spring rating Front tire/wheel capacity | 10040 lbs. 3411 lbs. 5250 lbs. 4250 lbs. |
|---|---|
| Brake controller | Yes |
| Gooseneck towing capacity GCWR | |
| Maximum cargo volume | 11.6 cu.ft. |
| Height unloaded | |
| | |

| Cylinders | V-8 |
|------------------|------------------|
| Ignition | |
| Liters | 6.2L |
| Recommended fuel | Regular unleaded |
| Valvetrain | SOHC |

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| Variable valve control Yes |
|--|
| Engine SpecBore4.02"Displacement379 cu.in. |
| Engine PowerSAEJ1349 AUG2004 compliantYesTorque430 ftlb @ 3,800 RPM |
| Alternator Type HD |
| BatteryAmp hours72Run down protectionYes |
| TransmissionElectronic controlYesOverdriveYesTypeAutomatic |
| Transmission Gear Ratios1st3.9743rd1.5165th0.858Reverse Gear ratios3.128 |
| Transmission Torque Converter Stall ratio 1.90 |
| Transmission Extras Driver selectable mode Yes Oil cooler Regular duty |
| Drive Type Type Rear-wheel |
| Drive Feature Traction control Driveline |
| Drive Axle Ratio 3.73 |
| Exhaust Material Stainless steel |
| Emissions CARB Federal |
| fuel Economy Fuel type Gasoline |
| Fuel Economy (Alternate 1) Fuel type E85 |
| |

| Compression ratio9.8:1Stroke3.74" | |
|--------------------------------------|--|
| Output 385 HP @ 5,750 RPM | |
| Amps | |
| Cold cranking amps | |
| Lock-up Yes Speed 6 | |
| 2nd 2.318 4th 1.149 6th 0.674 | |
| Sequential shift control SelectShift | |
| System type Single | |

Driveability



| Brakes ABS 4-wheel Type 4-wheel disc | ABS channels 3 Vented discs Front and rear |
|--|--|
| Brake Assistance Brake assist Yes | |
| Suspension Control Ride Firm | |
| Front Suspension Independence Twin I-Beam independent | Anti-roll bar Regular |
| Front Spring | Crada Bogulor |
| Type Coil | Grade Regular |
| Front Shocks Type HD | |
| Rear Suspension | |
| Independence DANA M300 rigid axle Anti-roll bar Regular | Type Leaf |
| Rear Spring | |
| Type Leaf | Grade |
| Rear Shocks | |
| Туре НD | |
| Steering Activation Hydraulic power-assist | Type Re-circulating ball |
| Steering Specs | |
| # of wheels | |
| Exterior | |
| Front Wheels | |
| Diameter | Width |
| Rear Wheels | |
| Diameter 17" Dual Yes | Width |
| Spare Wheels | |
| Wheel material Steel | |
| Front and Rear Wheels Appearance Argent | Material Steel |
| Front Tires | |
| Aspect75SidewallsBSWTreadASWidth245mmRPM645 | Diameter 17" Speed S Type LT LT load rating E |



Rear Tires

| Aspect 7 Sidewalls BSV | V Speed S |
|---|---|
| Tread AS Width 245mn | n LT load rating E |
| RPM | 5 |
| Spare Tire | |
| Mount Frame mounted | d Type Full-size |
| Wheels | |
| Front track 68.3 Turning radius 25.0 Rear tire outside width 92.2 |)' Wheelbase 145.0" |
| Body Features | |
| Front license plate bracket Ye Side impact beams Ye | SBody materialAluminumSFront tow hook(s)2 |
| Body Doors | |
| Door count | 2 |
| Exterior Dimensions | |
| Length230.7Body height78.1Axle to end of frame47.2Frame yield strength (psi)50000.0 | Cab to axle 60.0" Frame section modulus 12.7cu.in. |
| Front bumper to Front axle 38.3 Front bumper to back of cab 123.7 | " Cab to end of frame 107.2" |
| Safety | |
| Airbags | |
| Driver front-impact Ye Overhead Safety Canopy System curtain 1s row | |
| Passenger side-impact Seat mounter | b |
| Seatbelt | |
| Height adjustable Fron | t |
| Seating | |
| Passenger Capacity | |
| | 3 |
| Front Seats | |
| Split | D Type Split-bench |
| Driver Seat | |
| Fore/aft Manua Way direction control | Il Reclining Manual 4 Lumbar support Manual |
| Passenger seat | |
| Fore/aft Manua | I Reclining Manual |

| Diameter Speed Type LT load rating | S LT |
|---|-----------------|
| Туре | Full-size |
| Rear track Wheelbase | 71.1" 145.0" |
| Body material | Aluminum |

| Body width | |
|-----------------------|------------|
| Cab to axle | |
| Frame section modulus | 12.7cu.in. |
| Frame rail width | |
| | |

| Driver side-impact | Seat mounted |
|------------------------|--------------|
| Passenger front-impact | Cancellable |

| Туре | Split-bench |
|-----------------------------|-------------|
| Reclining Lumbar support | |
| Reclining | Manual |

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| | I X |
|---------------------------------|-------------------------|
| Way direction control | 4 |
| Front Head Restraint Control | Manual |
| Front Armrest | Ividi ludi |
| Centre | Yes |
| Front Seat Trim | |
| Material | Vinyl |
| Convenience | |
| AC And Heat Type | |
| Air conditioning | Manual |
| Audio System Radio | AM/FM stereo |
| Seek-scan | |
| Audio Speakers | |
| Speaker type | Regular |
| Audio Antenna | Fixed |
| | Fixed |
| LCD Monitors 1st row | 1 |
| Convenience Features | |
| 12V DC power outlet | |
| Door Lock Activation | |
| Туре | Manual |
| Instrumentation Type Display | Analog |
| Instrumentation Gauges | , indiog |
| Tachometer | Yes |
| Engine temperature | |
| Instrumentation Warnings | 100 |
| Oil pressure | |
| Battery Key | |
| Door ajar | Yes |
| Brake fluid | Yes |
| Instrumentation Displays | In-radio diaplay |
| Clock Systems monitor | In-radio display Yes |
| Instrumentation Feature | |
| Trip computer | Yes |
| | |

| Туре | Adjustable |
|---------------|------------|
| Storage | Yes |
| Back material | Vinyl |

| Air filter | Yes |
|------------|-----|
|------------|-----|

| Radio grade | Regular |
|-------------|---------|
|-------------|---------|

| Speakers | | | 4 |
|----------|--|--|---|
|----------|--|--|---|

| Primary monitor size (inches | 2.3 |
|------------------------------|-----|
|------------------------------|-----|

| Oil pressure | Yes |
|-------------------------|-----|
| Transmission fluid temp | Yes |

| Engine temperature Lights on Low fuel Service interval Low tire pressure | Yes Yes Yes |
|--|-------------------|
| Exterior temp | Yes |
| Trip odometer | Yes |



| Steering Wheel Type Material Urethane | Tilting Manual |
|--|-------------------------|
| Telescoping Manual | C C |
| Front Side Windows | |
| Window 1st row activation Manual | |
| Window Features | |
| Tinted Light | |
| Front Windshield | |
| Wiper Variable intermittent | |
| Rear Windshield | |
| Window Fixed | |
| | |
| Interior | |
| Passenger Visor | |
| Mirror Yes | |
| Rear View Mirror | |
| Day-night Yes | |
| Headliner | |
| Coverage Full | Material Cloth |
| Floor Trim | |
| Coverage | Covering Vinyl/rubber |
| Trim Feature | |
| Gear shift knob | Interior accents Chrome |
| Lighting | |
| Dome light type Fade | Front reading Yes |
| Variable IP lighting Yes | |
| Storage | |
| Front Beverage holder(s) | Glove box Locking |
| Illuminated Yes Dashboard Covered | Instrument panel Bin |
| | |
| Legroom Front 43.9" | |
| | |
| Headroom Front 40.8" | |
| | |
| Hip Room | |
| Front | |
| Shoulder Room | |
| Front | |
| Interior Volume | |
| Passenger volume 64.6 cu.ft. | |



Warranty - Selected Equipment & Specs

Warranty

| Basic Distance | 36000 miles | Months | 36 months |
|-----------------------------------|-----------------|--------|-----------|
| Powertrain Distance | 60000 miles | Months | 60 months |
| Corrosion Perforation Distance | Unlimited miles | Months | 60 months |
| Roadside Assistance Distance | 60000 miles | Months | 60 months |

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TEXAS LOCAL GOVERNMENT PURCHASING COOPERATIVE BUYBOARD

10/23/2018

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PRODUCT PRICING BASED ON CONTRACT

| Cu | stomer: | City of Mineola | | | |
|-----|---|--|--|----|-----------|
| Pro | oduct Description: | F350 DRW w/ Gooseneck | | | |
| A: | Base Price in Bid/Proposal Number | 521-16 | | \$ | 20,887.00 |
| B: | Published Options [Itemize each item below] 84CA 169 W/B \$ 725.00 TBM AT Tires \$ 350.00 X4L 4.30 L/S Axle \$ 650.00 90L Power Group \$ 1,450.00 425 50 State Emissions \$ 575.00 52B Trailer Brake controller \$ 550.00 525 Cruise Control \$ 575.00 585 Radio with Sync \$ 500.00 - \$ - F3G 350 DRW \$ 2,205.00 | 67X HD Ft Susp 872 Rear View Camera 91M Sync 31S Ship Thru Gooesneck bed | \$ 350.00 \$ 450.00 \$ 795.00 \$ 650.00 \$ 650.00 \$ - \$ 3,150.00 \$ - \$ - \$ - \$ - \$ - \$ - | | |
| | Subtotal Column 1: \$ 7,580.00 | Subtotal Column 2: | \$ 6,045.00 | | |
| | Published Options added to Bas | e Price (Subtotal of "Col 1" + "Col 2") | | \$ | 13,625.00 |
| C: | Subtotal of A + B => | | | \$ | 34,512.00 |
| D: | UnPublished Options | | | % | |
| | Lightbar, del, receiver, ball, conn \$ 1,566.00 | | \$ - \$ - \$ - \$ - \$ - \$ - | | |
| | Subtotal Column 1: \$ 1,566.00 | Subtotal Column 2: Body | \$ - | \$ | 1,566.00 |
| E: | Contract Pride Adjustment {If any, explain here} | _ | \$ - | \$ | |
| F: | Total of C + D + E {Not including Buy Board Fee} => | | | \$ | 36,078.00 |
| G: | Quantity Ordered {Units x F} => # of Units | 1 | | \$ | 36,078.00 |
| H: | BUYBOARD Fee {From Fee Schedules, Table: | % | | \$ | 400.00 |
| 1: | Non-Equipment Charges & Credits (ie: Ext. Warranty, Tr | rade-In, Cost of Factory trips, etc.} Subtotal of Non-Equipment Charge | 95 | \$ | |
| J: | TOTAL PURCHASE PRICE INCLUDING {G + H +I} | => | | \$ | 36,478.00 |
| | Grande Truck Center PO Box 201210 San Antonio, Texas 78220 | Rocky Shoffstall PH 210-666-7112 FX 210-666-7216 800-779-7672 X112 | | | |
| | Grande Truck Confidential | 10/23/2018 | |] | Page 1 |

QUOTATION

Quote ID: CR00003851

Page 1 of 3

| Customer: GRANDE TRUCK CENTER P.O. BOX 201210 SAN ANTONIO TX 78220-8210 | Quote Number: CR00003851 Quote Date: 10/23/2018 Quote valid until: 11/22/2018 |
|---|---|
| Contact: Phone: 210-661-4121 Fax: 1-210-666-7226 | Prepared _{crodarte} By: Salesperson: ROBERT HILL PO#: |
| Enduser: | |

Single/Dual: DRW Model: F-350 Year: 2019 Make: FORD Wheelbase: 169.0 VIN: Cab Type: REGULAR Cab-to-Axle: 84.0

| QTY | PART NUMBER | DESCRIPTION | UNIT PRICE | AMOUNT |
|-----|---------------|---|------------|--------|
| 1 | PGNB-116A-K | PGNB-116A GOOSENECK PLATFORM 11' L FITS 84 CA DRW CHASSIS FEATURES INCLUDE: TAPERED HEADBOARD CLASS V RECEIVER HITCH 7-PIN TRAILER PLUG AT RECEIVER 2-5/16" GOOSENECK BALL - 25,000 LB TOW CAPACITY 7-PIN TRAILER PLUG AT GOOSENECK HEADBOARD MOUNTED RECESSED TAIL, BRAKE AND BACK UP LIGHTS RUB RAILS STAKE POCKETS FACTORY UNDERCOATING 12GA TREADPLATE WRAP AROUND DECK | | |
| 1 | KNAP PGNB-116 | includes the following features: Installed Led marker lights and license plate light Installed oval LED S/T/T and B/U lights in the bulkhead and rear tailskirt Installed 6-circuit wire harness Installed 7-way trailer plug in gooseneck and in the rear skirt Chassis specific long sills installed for Ford, GM, & Ram 36",40", 42", and 56" CA chassis as standard, and 34" long sill spacing for 60" and 84" CA Fuel fill cup installed in street side rail Under the floor gooseneck ball hitch with 2-5/16" ball includes hinged door access. Hitch rated at 30,000 lbs. gross trailer weight, 5,000 lbs. max tongue weight. Class V receiver hitch included on 8' RAM specific, 9' & 11' platforms, optional on 7' RAM & 7' - 8' GM platforms. Reciever has 2" receiver and is rated at 12,000 lbs. maximum gross weight, 2,000 lbs. maximum trailer weight. One (1) mounting kit, for chassis 60" & 84" CA will NOT be included, see PGNB gooseneck options below. Compatibility: Ford & GM factory hitch compatible with 7' & 8' platforms. -36" CA RAM factory hitch compatible with 7' platform. Gooseneck platforms are not compatible with a hoist Specifications: Hitch ball located 1 inch ahead of the rear axle centerline for 40", 42", and 56" CA chassis. | | |



www.dallas.knapheide.com

Fax:

398 N. I-35 Service Road Red Oak TX 75154 Phone: 877-473-5763 972-617-8581

Knapheide Truck Equipment - Dallas

KNAPHEIDE.

SINCE 1848

Knapheide Truck Equipment - Dallas 398 N. I-35 Service Road Red Oak TX 75154 Phone: 877-473-5763 972-617-8581 Fax:

www.dallas.knapheide.com

QUOTATION

Quote ID: CR00003851

Page 2 of 3

| QTY | PART NUMBER | DESCRIPTION | UNIT PRICE | AMOUNT |
|-----|--------------------------|---|---------------------------|--------------------|
| | | 84" CA chassis. 1) Ford specific 40" and 56" CA for MY 2017 and later vehicles. 2) GM specific 42" and 56" CA for MY 2011 and later vehicles. 3) RAM specific 36" and 56" CA for MY 2014 and later vehicles. Gooseneck hitch not included in body order. See loose hitch options below for RAM 2500 and 3500. Hitch options are mounted to the chassis-integrated mounting plate. 56" CA bodies only include receiver hitch. | | |
| 1 | FAST 20-ELC001R0 | ELECTRICAL CONNECTION KIT | | |
| 1 | KTEC 00-CWT | CERTIFIED WEIGTH TICKET | | |
| 25 | MISC SUPPLIES | SHOP SUPPLIES | | |
| 1 | PDC LT1372 | BRACKET FOR 2" LIGHT GROMMET | | <u> </u> |
| 10 | PAIN MAT | PAINT SUPPLIES | | |
| 1 | KNAP 80010320 | PGN FORD MTG. CAB CHASSIS | | |
| 1 | KTEC R/O PLA MUD FL | KIT, S/B MUD FLAPS - Red Oak | | |
| 2 | BOOM SRI2430F1W12145 | 24X30 MUD FLAP W/LOGO 1/2" R.O | | • |
| 1 | FAST BPKEB38-Q8 | BOLT PKG INST.MUD FLAP HARDWAR | | |
| 2 | STEE 90-35R1 | KSH MUD FLAP BRKT REV1 | | |
| 1 | KTEC 98-BRKSPARE- PGN | BRACKET SPARE MNT PGN | | • |
| 2 | PDC LT1372 | BRACKET FOR 2" LIGHT GROMMET | | |
| 1 | BUYE 8894047 | LIGHTBAR 47in 32LED 12-24V AMB | | |
| 1 | BUYE 8894050 | BRACKETS MTG STL BLACK PC | | |
| 1 | BUYE 6391207 | SWITCH PANEL ARROW STICK (4) O N/OFF (2) | | |
| 106 | DELIVERY | DELIVERY TO MINEOLA FROM RED OAK | | |
| 1 | DISCOUNT | STATE PRICING DISCOUNT | | |
| • | <u> </u> | | Quote Total: Discount: | \$4,651.0 \$0.0 |

The following options may be added:

| QUANTITY | DESCRIPTION | PRICE | AMOUNT | ADD TO QUOTE |
|----------|------------------|---------|---------|--------------|
| 1 | STATE INSPECTION | \$65.00 | \$65.00 | Yes / No |

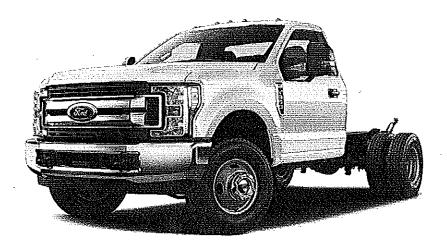


Customer Proposal

Prepared by:

ROCKY SHOFFSTALL Office: 210-661-4121 Email: rshoffstall@grandetruck.com Date: 10/23/2018 Vehicle: 2019 F-350 Chassis XL 4x2 SD Regular Cab 169" WB DRW

1





Re: Vehicle Proposal

To Whom It May Concern,

Thank you very much for your interest in acquiring a vehicle from our dealership. We concur that your interest is well deserved. We hope that an outstanding product lineup and our dedication to customer service will enhance your ownership experience should you decide to buy a vehicle from us.

Attached, please find additional information that I hope will assist you in making a more informed decision. Please feel free to contact me at any time as I would truly appreciate the opportunity to be of service to you.

Sincerely,

ROCKY SHOFFSTALL

rshoffstall@grandetruck.com



Selected Options

| Code | Description |
|---------------------------------------|---|
| F3G | Base Vehicle Price (F3G) |
| 640A | Order Code 640A |
| · · · · · · · · · · · · · · · · · · · | Includes: - Engine: 6.2L 2-Valve SOHC EFI NA V8 (Flex-Fuel) - Transmission: TorqShift 6-Speed Automatic (6R140) Includes SelectShift. - GVWR: 14,000 lb Payload Package - Wheels: 17" Argent Painted Steel Hub covers/center ornaments not included. - HD Vinyl 40/2040 Split Bench Seat Includes center armrest, cupholder, storage and driver's side manual lumbar. |
| 996 | Engine: 6.2L 2-Valve SOHC EFI NA V8 (Flex-Fuel) |
| 44P | Transmission: TorqShift 6-Speed Automatic (6R140) Includes SelectShift. |
| X4L | Limited Slip w/4.30 Axle Ratio |
| STDĠV | GVWR: 14,000 lb Payload Package |
| ТВМ | Tires: LT245/75Rx17E BSW A/T |
| 64K | Wheels: 17" Argent Painted Steel Hub covers/center ornaments not included. |
| A | HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage and driver's side manual lumbar. |
| PAINT | Monotone Paint Application |
| 169WB | 169" Wheelbase |
| 90L | Power Equipment Group |
| | Deletes passenger side lock cylinder. Includes upgraded door-trim panel. Includes: - Accessory Delay - Advanced Security Pack Includes Securit.ock Passive Anti-Theft System (PATS) and inclination/intrusion sensors. - Trailer Tow Mirrors w/Power Heated Glass Includes manual telescoping, heated convex spotter mirror and integrated clearance lamps/turn signals. - MyKey Includes owner controls feature. - Power Front Side Windows Includes 1-touch up/down driver/passenger window. - Power Locks - Remote Keyless Entry |
| 67X | Extra Heavy-Service Suspension Package |
| | Includes pre-selected extra heavy-service front springs (see Order Guide Supplemental Reference for springs/FGAWR of specific vehicle configurations). Recommended only on vehicles which will permanently utilize aftermarket equipment such as heavy-duly winches, brush guards or other apparatus which loads the front axle to the specified Gross Axle Weight Rating (GAWR). NOTE 1: May result in a deterioration of ride quality. NOTE 2: Vehicle ride height will increase with the addition of this package. |
| 62R | Transmission Power Take-Off Provision |
| | Includes mobile and stationary PTO modes. |
| 67E | Extra Extra Heavy-Duty Alternator (240 Amp) |
| 52B | Trailer Brake Controller |



Selected Options (cont'd)

| Code | Description |
|-------|--|
| | Includes smart trailer tow connector. Verified to be compatible with electronic actuated drum brakes only. |
| 872 | Rear View Camera & Prep Kit |
| | Upfitters kit includes camera with mounting bracket, 14' jumper wire and camera mounting and aiming instructions. Kit requires video display option to be added to unit. Reference order guide for additional information. Related option content: 872, 585 and 96V. |
| | Includes cab wiring, frame wiring to the rear most cross member and electrochromic mirror with 4* video display. |
| 525 | Steering Wheel-Mounted Cruise Control (LPO) |
| | Requires valid FIN code. |
| 585_ | Radio: AM/FM Stereo/MP3 (LPO) (Fleet) |
| | Includes 4 speakers. Includes: - SYNC Communications & Entertainment System Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink, 1 smart-charging USB port and steering wheel audio controls. |
| 425 | 50-State Emissions System |
| AS_01 | Medium Earth Gray |
| Z1_01 | Oxford White |

Selected Equipment & Specs

Dimensions

Exterior length: 254.8" * Cab to axle: 84.0" * Exterior width: 80.0" * Exterior height: 78.1" * Wheelbase: 169.0" * Front track: 69.1" * Rear track: 71.1" * Turning radius: 28.7' * Rear tire outside width: 92.2" * Min ground clearance: 7.9" * Front legroom: 43.9" * Front headroom: 40.8" * Front hiproom: 62.5" * Front shoulder room: 66.7" * Passenger volume: 64.6cu.ft. * Cargo volume: 11.6cu.ft. * Maximum cargo volume: 11.6cu.ft.

Powertrain

385hp 6.2L SOHC 16 valve V-8 engine with variable valve control, SMPI * Recommended fuel : regular unleaded * federal * TorqShift 6 speed automatic transmission with overdrive * Rear-wheel drive * Limited slip differential * Fuel Economy Cty: N/A * Fuel Economy Highway: N/A * Transmission PTO provision

Suspension/Handling

Front Twin I-Beam independent suspension with anti-roll bar, HD shocks * Rear DANA M300 rigid axle leaf spring suspension with anti-roll bar, HD shocks * Firm ride Suspension * Hydraulic power-assist re-circulating ball Steering * Front and rear 17 x 6.5 argent steel wheels * LT245/75SR17 EBSW AT front and rear tires * Dual rear wheels

Body Exterior

2 doors * Driver and passenger power remote heated, manual folding door mirrors with turn signal indicator * Turn signal indicator in mirrors * Black door mirrors * Black bumpers * Trailer harness * Clearcoat paint * Front and rear 17 x 6.5 wheels * 2 front tow hook(s)

Convenience

Manual air conditioning with air filter * Cruise control with steering wheel controls * Power front windows * Driver and passenger 1-touch up * Driver and passenger 1-touch down * Remote power door locks with 2 stage unlock and illuminated entry * Manual tilt steering wheel * Manual telescopic steering wheel * Day-night rearview mirror with autodimming * 911 Assist emergency SOS * Wireless phone connectivity * AppLink smart device integration * 2 1st row LCD monitors * Front cupholders * Passenger visor mirror * Driver and passenger door bins * Upfitter switches

Seats and Trim

Seating capacity of 3 * Front 40-20-40 split-bench seat * 4-way driver seat adjustment * Manual driver lumbar support * 4-way passenger seat adjustment * Centre front armrest with storage

Entertainment Features

AM/FM stereo radio with radio data system * SYNC external memory control * Steering wheel mounted radio controls * 4 speakers * Streaming audio * Fixed antenna

Lighting, Visibility and Instrumentation

Halogen aero-composite headlights * Delay-off headlights * Fully automatic headlights * Variable intermittent front windshield wipers * Light tinted windows * Front reading lights * Tachometer * Oil pressure gauge * Compass * Outside temperature display * Camera(s) - rear * Low tire pressure warning * Trip computer * Trip odometer

Safety and Security

4-wheel ABS brakes * Brake assist * 4-wheel disc brakes * Driveline traction control * Dual front impact airbag supplemental restraint system with passenger cancel * Dual seat mounted side impact airbag supplemental restraint system * Safety Canopy System curtain 1st row overhead airbag supplemental restraint system * Remote activated perimeter/approach lighting * Power remote door locks with 2 stage unlock and panic alarm * Security system with SecuriLock immobilizer * MyKey restricted driving mode * Manually adjustable front head restraints

Dimensions

| General Weights | | | |
|-----------------|-----------|--------|------------|
| Curb | 6165 lbs. | GVWR 1 | 14000 lbs. |
| Payload | 7330 lbs. | | |
| Front Weights | | | |



Selected Equipment & Specs (cont'd)

| Front GAWR5000 lbs.Front axle capacity5250 lbs.Front tire/wheel capacity5820 lbs. | Front curb weight3515 lbs.Front spring rating5000 lbs. |
|---|--|
| Rear Weights | |
| Rear GAWR10040 lbs.Rear axle capacity10400 lbs.Rear tire/wheel capacity11640 lbs. | Rear curb weight2650 lbs.Rear spring rating10040 lbs. |
| Trailering Type | |
| Harness Yes Trailer sway control Yes | Brake controller Yes |
| General Trailering | |
| 5th-wheel towing capacity 16540 lbs. Towing capacity 16640 lbs. | Gooseneck towing capacity16540 lbs.GCWR23500 lbs. |
| Fuel Tank type | |
| Capacity 40 gal. | |
| Off Road | |
| Min ground clearance 8 " | |
| Interior cargo | |
| Cargo volume 11.6 cu.ft. | Maximum cargo volume 11.6 cu.ft. |
| Rear Frame | |
| | |
| Height loaded 27 " | Height unloaded 32 " |
| Height loaded 27 " Powertrain | Height unloaded |
| | Height unloaded |
| Powertrain | Height unloaded32 "CylindersV-8IgnitionSparkLiters6.2LRecommended fuelRegular unleadedValvetrainSOHC |
| PowertrainEngine TypeBlock materialIronHead materialAluminumInjectionSequential MPIOrientationLongitudinalValves per cylinder2Variable valve controlYes | Cylinders V-8 Ignition Spark Liters 6.2L Recommended fuel Regular unleaded |
| PowertrainEngine TypeBlock materialIronHead materialAluminumInjectionSequential MPIOrientationLongitudinalValves per cylinder2 | Cylinders V-8 Ignition Spark Liters 6.2L Recommended fuel Regular unleaded |
| PowertrainEngine TypeBlock materialIronHead materialAluminumInjectionSequential MPIOrientationLongitudinalValves per cylinder2Variable valve controlYesEngine Spec4.02"Bore4.02"Displacement379 cu.in. | CylindersV-8IgnitionSparkLiters6.2LRecommended fuelRegular unleadedValvetrainSOHCCompression ratio9.8:1 |
| Powertrain Engine Type Block material İron Head material Aluminum Injection Sequential MPI Orientation Longitudinal Valves per cylinder 2 Variable valve control Yes Engine Spec 4.02" | CylindersV-8IgnitionSparkLiters6.2LRecommended fuelRegular unleadedValvetrainSOHCCompression ratio9.8:1 |
| PowertrainEngine TypeBlock materialIronHead materialAluminumInjectionSequential MPIOrientationLongitudinalValves per cylinder2Variable valve controlYesEngine Spec4.02"Bore4.02"Displacement379 cu.in.Engine PowerSAEJ1349 AUG2004 compliantYes | CylindersV-8IgnitionSparkLiters6.2LRecommended fuelRegular unleadedValvetrainSOHCCompression ratio9.8:1Stroke3.74" |
| PowertrainEngine TypeBlock materialIronHead materialAluminumInjectionSequential MPIOrientationLongitudinalValves per cylinder2Variable valve controlYesEngine Spec4.02"Bore4.02"Displacement379 cu.in.Engine Power379 cu.in.SAEJ1349 AUG2004 compliantYesTorque430 ftlb @ 3,800 RPM | CylindersV-8IgnitionSparkLiters6.2LRecommended fuelRegular unleadedValvetrainSOHCCompression ratio9.8:1Stroke3.74" |
| PowertrainEngine TypeBlock materialIronHead materialAluminumInjectionSequential MPIOrientationLongitudinalValves per cylinder2Variable valve controlYesEngine Spec4.02"Bore4.02"Displacement379 cu.in.Engine Power379 cu.in.SAEJ1349 AUG2004 compliantYesTorque430 ftlb @ 3,800 RPMAlternator | CylindersV-8IgnitionSparkLiters6.2LRecommended fuelRegular unleadedValvetrainSOHCCompression ratio9.8:1Stroke3.74"Output385 HP @ 5,750 RPM |
| PowertrainEngine TypeBlock materialIronHead materialAluminumInjectionSequential MPIOrientationLongitudinalValves per cylinder2Variable valve controlYesEngine Spec4.02"Bore4.02"Displacement379 cu.in.Engine Power430 ftlb @ 3,800 RPMAlternatorTypeTypeHD | CylindersV-8IgnitionSparkLiters6.2LRecommended fuelRegular unleadedValvetrainSOHCCompression ratio9.8:1Stroke3.74"Output385 HP @ 5,750 RPM |
| PowertrainEngine TypeBlock materialIronHead materialAluminumInjectionSequential MPIOrientationLongitudinalValves per cylinder2Variable valve controlYesEngine Spec4.02"Bore4.02"Displacement379 cu.in.Engine Power379 cu.in.SAEJ1349 AUG2004 compliantYesTorque430 ftlb @ 3,800 RPMAlternatorHDBatteryAmp hours72 | CylindersV-8IgnitionSparkLiters6.2LRecommended fuelRegular unleadedValvetrainSOHCCompression ratio9.8:1Stroke3.74"Output385 HP @ 5,750 RPMAmps240 |
| PowertrainEngine TypeBlock materialIronHead materialAluminumInjectionSequential MPIOrientationLongitudinalValves per cylinder2Variable valve controlYesEngine Spec4.02"Bore4.02"Displacement379 cu.in.Engine Power379 cu.in.SAEJ1349 AUG2004 compliantYesTorque430 ftlb @ 3,800 RPMAlternatorYesTypeHDBatteryAmp hours72Run down protectionYesTransmissionYes | CylindersV-8IgnitionSparkLiters6.2LRecommended fuelRegular unleadedValvetrainSOHCCompression ratio9.8:1Stroke3.74"Output385 HP @ 5,750 RPMAmps240 |
| PowertrainEngine TypeBlock materialIronHead materialAluminumInjectionSequential MPIOrientationLongitudinalValves per cylinder2Variable valve controlYesEngine Spec4.02"Bore4.02"Displacement379 cu.in.Engine Power379 cu.in.SAEJ1349 AUG2004 compliantYesTorque430 ftlb @ 3,800 RPMAlternatorTypeTypeHDBatteryAmp hoursAmp hours72Run down protectionYes | CylindersV-8IgnitionSparkLiters6.2LRecommended fuelRegular unleadedValvetrainSOHCCompression ratio9.8:1Stroke3.74"Output385 HP @ 5,750 RPMAmps240Cold cranking amps650 |



Selected Equipment & Specs (cont'd)

| Type Automatic | |
|---|---|
| Transmission Gear Ratios | |
| 1st 3.974 3rd 1.516 5th 0.858 Reverse Gear ratios 3.128 | 2nd 2.318 4th 1.149 6th 0.674 |
| | |
| Transmission Torque Converter Stall ratio 1.90 | |
| Transmission Extras Driver selectable mode Yes Oil cooler Regular duty | Sequential shift control SelectShift PTO provision Yes |
| Drive Type Type Rear-wheel | |
| Drive Feature Limited slip differential Mechanical Power take-off provision Yes | Traction control |
| Drive Axle Ratio 4.3 | |
| Exhaust Material Stainless steel | System type |
| Emissions CARB Federal | |
| fuel Economy | |
| Fuel type Gasoline | |
| Fuel Economy (Alternate 1) Fuel type E85 | |
| Driveability | |
| Brakes | |
| ABS 4-wheel Type 4-wheel disc | ABS channels 3 Vented discs Front and rear |
| Brake Assistance Brake assist Yes | |
| Suspension Control Ride Firm | |
| Front Suspension Independence Twin I-Beam independent | Anti-roll bar Regular |
| Front Spring | |
| Type | Grade |
| Front Shocks | |
| Type HD | |
| Rear Suspension | • |



Selected Equipment & Specs (cont'd)

| Independence DANA M300 rigid axle Anti-roll bar Regular | Type |
|--|---|
| Rear Spring | |
| Type | Grade HD |
| Rear Shocks | |
| Туре НD | |
| Steering | |
| Activation Hydraulic power-assist | Type Re-circulating ball |
| Steering Specs | |
| # of wheels 2 | |
| Exterior | |
| Front Wheels | |
| Diameter | Width 6.50". |
| Rear Wheels | 0.50 |
| Diameter 17" Dual Yes | Width |
| Front and Rear Wheels | |
| Argont | Material Steel |
| | |
| Front Tires Aspect 75 | Diameter 17" |
| Sidewalls | Speed S |
| Tread AT | Type |
| Width 245mm RPM 645 | LT load rating E |
| · · · · · · | |
| Rear Tires Aspect 75 | Diameter 17" |
| Aspect 75 Sidewalls BSW | Speed S |
| Tread AT | Type LT |
| Width 245mm RPM 645 | LT load rating E |
| | |
| Wheels 60.1" | Rear track 71.1" |
| Front track 69.1" Turning radius 28.7 | Rear track 71.1" Wheelbase 169.0" |
| Rear tire outside width 92.2" | |
| Body Features | |
| Front license plate bracket Yes | Body material Aluminum |
| Side impact beams Yes | Front tow hook(s) 2 |
| Body Doors | |
| Door count | |
| Exterior Dimensions | |
| Length | Body width 80.0" |
| Body height 78.1" Axle to end of frame 47.2" | Cab to axle 84.0" Frame section modulus 12.7cu.in. |
| | |



| Selected Equipment & Specs (cont'd)Frame yield strength (psi)50000.0Front bumper to Front axle38.3"Front bumper to back of cab123.7" | Frame rail width 34.1" Cab to end of frame 131.2" |
|--|---|
| Safety | |
| Airbags | |
| Driver front-impact Yes Overhead Safety Canopy System curtain 1st row | Driver side-impact Seat mounted Passenger front-impact Cancellable |
| Passenger side-impact Seat mounted | |
| Seatbelt Height adjustable Front | |
| Security | |
| Immobilizer SecuriLock Restricted driving mode MyKey | Panic alarm Yes |
| Seating | |
| Passenger Capacity Capacity 3 | |
| Front Seats | |
| Split | Type Split-bench |
| Driver Seat | |
| Fore/aft Manual Way direction control 4 | Reclining Manual Lumbar support Manual |
| Passenger seat Fore/aft Manual Way direction control 4 | Reclining Manual |
| Front Head Restraint | |
| Control Manual | Type Adjustable |
| Front Armrest | |
| Centre Yes | Storage Yes |
| Front Seat Trim | De la contra Vinsel |
| Material Vinyl | Back material Vinyl |
| Convenience | |
| AC And Heat Type Air conditioning Manual | Air filter Yes |
| Audio System | |
| Radio AM/FM stereo Radio grade Regular External memory control SYNC | Radio data systemYesSeek-scanYes |
| External memory control | |
| Audio Speakers | |
| - | Speakers |



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| Selected Equipment & Specs (cont'd) | |
|---|--|
| Speed sensitive volume Yes Voice activation Yes | Steering wheel controls Yes Streaming audio Bluetooth yes |
| Audio Antenna | |
| Type Fixed | |
| LCD Monitors | |
| 1st row | Primary monitor size (inches) 4.2 |
| Cruise Control | |
| Cruise control | |
| Convenience Features | |
| Retained accessory power Yes Emergency SOS 911 Assist | 12V DC power outlet 2 |
| | Wireless phone connectivity Bluetooth |
| Smart device integration App link | Upfitter switches Yes |
| Door Lock Activation | |
| Type Power with 2 stage unlock Integrated key/remote Yes | Remote Keyfob (all doors) |
| Instrumentation Type | |
| Display Analog | |
| Instrumentation Gauges | |
| Tachometer Yes | Oil pressure Yes |
| Engine temperature Yes | Transmission fluid temp Yes |
| Engine hour meter Yes | |
| Instrumentation Warnings | Engine temperature Yes |
| Oil pressure Yes Battery Yes | Engine temperature Yes Lights on Yes |
| Key Yes | Low fuel Yes |
| Door ajar Yes | Service interval Yes |
| Brake fluid Yes | Low tire pressure Yes |
| Instrumentation Displays | |
| Clock In-radio display Exterior temp Yes | Compass Yes Systems monitor Yes |
| Camera(s) - rear | Systems monitor |
| Instrumentation Feature | |
| Trip computer Yes | Trip odometer Yes |
| Steering Wheel Type | |
| Material Urethane | Tilling Manual |
| Telescoping Manual | |
| Front Side Windows | |
| Window 1st row activation Power | |
| Window Features | |
| 1-touch down Driver and passenger Tinted Light | 1-touch up Driver and passenger |
| Front Windshield | |
| Wiper Variable intermittent | |
| | |



Fixed

Selected Equipment & Specs (cont'd)

Interior

Rear Windshield Window

| Passenger Visor Mirror | Yes |
|---|----------------------------------|
| Rear View Mirror Day-night | Yes |
| Headliner Coverage | Full |
| Floor Trim Coverage | Full |
| <i>Trim Feature</i> Gear shift knob | Urethane |
| <i>Lighting</i> Dome light type Illuminated entry | Fade Yes |
| Storage Driver door bin Glove box Illuminated Dashboard | Yes Locking Yes Covered |
| Legroom Front | 43.9" |
| Headroom Front | 40.8" |
| Hip Room Front | 62.5" |
| Shoulder Room Front | 66.7" |
| Interior Volume Passenger volume | . 64.6 cu.ft. |
| | |

| Auto-dimming | Yes |
|--|-------------------|
| Material | Cloth |
| Covering | Vinyl/rubber |
| Interior accents | Ċhrome |
| Front reading Variable IP lighting | |
| Front Beverage holder(s) Passenger door bin Instrument panel | Yes Yes Bin |



Warranty - Standard Equipment & Specs

Warranty

| <i>Basic</i> Distance | 36000 miles | Months | 36 months |
|---------------------------------|-----------------|--------|-----------|
| Powertrain Distance | 60000 miles | Months | 60 months |
| Corrosion Perforation | Unlimited miles | Months | 60 months |
| Roadside Assistance Distance | 60000 miles | Months | 60 months |